



**Arizona Health Care Cost Containment System (AHCCCS)
Announces Award of Contracts for its Acute Care Program and
Children's Rehabilitative Services Program (CRS)**

April 3, 2013 – On March 22, 2013, the Arizona Health Care Cost Containment System (AHCCCS) awarded contracts to seven successful managed care companies that will provide services to over one million low-income Arizonans enrolled in the Acute Care Program. On April 1, 2013, AHCCCS awarded a contract to an eighth company.¹ Acute care members are covered for medical care, including doctor's office visits, hospitalization, prescriptions, lab work, and other physical health services. Ten managed care organizations bid to be contractors, resulting in a competitive process that drove down per member program costs by 2.8% or roughly \$100 million in the first year.

AHCCCS also awarded one statewide Children's Rehabilitative Services (CRS) contract to one managed care company to provide integrated physical and behavioral health services to 24,000 AHCCCS enrolled children with CRS-qualifying conditions. Two managed care organizations bid to be contractors for CRS.

Contracts are awarded for up to five years for the Acute Care Program and up to four years for the CRS Program beginning October 1, 2013.

- **Maricopa County** – *Care1st Arizona, Health Choice Arizona, Health Net of Arizona, Maricopa Health Plan, Mercy Care Plan and United Health Care Community Plan, Phoenix Health Plan.*
- **Pima County** – *Care1st Arizona, Health Choice Arizona, Mercy Care Plan, United Health Care Community Plan, University of Arizona Health Plans University Family Care*
- **Santa Cruz County** - *United Health Care Community Plan, University of Arizona Health Plans University Family Care*
- **Cochise/Graham/Greenlee Counties** – *United Health Care Community Plan, University of Arizona Health Plan's University Family Care*
- **Yuma/La Paz Counties** - *United Health Care Community Plan, University of Arizona Health Plan's University Family Care*
- **Mohave/Coconino/Apache/Navajo Counties** – *Health Choice Arizona, United Health Care Community Plan*
- **Yavapai County** - *United Health Care Community Plan, University of Arizona Health Plan's University Family Care*
- **Pinal/Gila Counties** – *Health Choice Arizona, University of Arizona Health Plan's University Family Care*
- **Statewide CRS Contract** – *United Health Care Community Plan*

¹ AHCCCS exercised its contractual authority to offer a capped contract to Phoenix Health Plan, an unsuccessful incumbent Contractor in Maricopa County.

The new contractor awards impact approximately 130,000 members that will be transitioning to a new health plan. The AHCCCS Administration has a proven process for the transition of members to new health plans. The AHCCCS Administration will work with all health plans, both relinquishing health plans and new health plans, to ensure members are transitioned to their new health plan without disruption in health care services. This process ensures that members who are in the middle of a course of treatment, e.g. cancer, or who have ongoing healthcare needs, like pregnancy or chronic disease, will not have their care disrupted.

All members transitioning to a new health plan will receive a notice from AHCCCS with their new health plan assignment in July 2013. The new health plan assignment will be effective October 1, 2013. Members enrolled in a health plan that is no longer serving their county will be assigned to an available health plan in their county by AHCCCS. These members can stay with that health plan or choose a different one by a designated date. Members will also have a chance to change health plans (if desired) during another enrollment choice period after October 1, 2013. Meanwhile, all current health plans will continue to serve their membership until the current contract expires on September 30, 2013.

The following table provides a detailed account of the AHCCCS Acute Program and CRS Program contract awards granted in response to Request for Proposal YH14-0001.

Summary of ACUTE/CRS RFP Awards

	GSA 2	GSA 4	GSA 6	GSA 8	GSA 10	GSA 12	GSA 14	CRS
	Yuma, LaPaz	Apache, Coconino, Mohave, Navajo	Yavapai	Gila, Pinal	Pima, Santa Cruz	Maricopa	Cochise Graham Greenlee	
Bridgeway Health Solutions of Arizona, LLC	S	S	*S	S	S	S	S	
Care 1st Health Plan Arizona	S		S	S	S(1)	*S	S	
Health Choice Arizona	*S	*S	S	S	*S(1)	*S	S	
Health Net of Arizona					S	S		
Maricopa Health Plan managed by University of Arizona Health Plans						*S		
Blue Cross Blue Shield of Arizona / Medisun Community Care Inc. dba Community Care						S		
Southwest Catholic Health Network dba Mercy Care Plan	S	S	S		*S(1)	*S	*S	S
Phoenix Health Plan		*S	*S	*S	*S	*S		
United Health Care Community Plan	*S	S	S	S	*S	*S	S	*S
University of Arizona Health Plans, University Family Care	S		S	*S	*S		*S	
Total Bids Received	6	5	7	6	8	9	6	2

* = Current Contractor

S = Submitted a Proposal

(1) = Award in Pima County Only

= Contract Awarded

Note: Per Section H, Paragraph 9, Award of Contract, of the RFP, AHCCCS granted Phoenix Health Plan a capped contract in the Maricopa GSA.

Revised April 3, 2013

To access RFP award information, click the Procurement File link below.

[Procurement File Page - YH14-0001](#)